



**BEACONHOUSE**  
**INTERNATIONAL COLLEGE**

— TRULY GLOBAL —



# PEARSON **UK** **BTEC** **QUALIFICATIONS**

**WHY HND**

- ❖ 2 years, Course-work based qualification.
- ❖ An educational pathway for students after completion of A Level/BTEC Level-3/ Intermediate (HSSC).
- ❖ Top up your HND to Bachelors Hons degree from world renowned universities



## HIGHER NATIONAL DIPLOMA IN **BUSINESS**

### PEARSON BTEC HIGHER NATIONAL QUALIFICATIONS IN BUSINESS OFFER:

- ❖ **A stimulating and challenging programme** of study that is both engaging and memorable for students.
- ❖ **Essential subject knowledge** that students need to progress successfully into further study or the world of work.
- ❖ **A simplified structure** to allow students to undertake a substantial core of learning at level 4 and to build on this at level 5, with optional units linked to their specialist area of study
- ❖ **Learning outcomes** mapped to professional body standards where appropriate
- ❖ **Content** that is closely aligned with Professional Body, employer and higher education needs.
- ❖ **An assessment strategy** with a focus on the holistic development of practical, interpersonal and higher level thinking skills where students are required to apply their knowledge to a variety of assignments and activities
- ❖ **Quality assurance measures** to ensure that all stakeholders (e.g. professional bodies, universities, businesses, colleges and students) can feel confident in the integrity and value of the qualifications.



#### FEATURES:

- ❖ Designed as a 2 year full-time course that meets entry requirements for learners wanting to progress to final year of undergraduate degrees world-wide.

#### PATHWAYS:

- ❖ **HNC**  
The Pearson BTEC Higher National Certificate (HNC) is at level 4 (the same as the first year of a UK honours degree).
- ❖ **HND**  
The Pearson BTEC Higher National Diploma (HND) is at level 4 and level 5 (the same as the first two years of a UK honours degree).

#### TOTAL UNITS: 15

- ❖ 7 Mandatory Units Plus 8 Optional Units

#### PURPOSE:

- ❖ Higher National Diploma (HND) caters for the increasing need for high quality professional and technical education pathways at levels 4 and 5, providing students with an option to progress to the final year of undergraduate degree in the relevant field.

# PROGRAMME STRUCTURE

The total credit value of the qualification = 240 Credits

The minimum credit to be achieved at the level of the qualification

- Level 4 = 120 (90 core mandatory, 30 optional)
- Level 5 = 120 (45 core mandatory 75 optional/ specialist)

## Semester 1

Credit Value

- |   |    |
|---|----|
| • Business and the Business Environment | 15 |
| • Marketing Processes and Planning      | 15 |
| • Human Resource Management             | 15 |
| • Leadership and Management             | 15 |

## Semester 2

Credit Value

- |  |    |
|--|----|
| • Accounting Principles                  | 15 |
| • Managing a Successful Business Project | 15 |
| • Business Law                           | 15 |
| • Entrepreneurial Ventures               | 15 |

## Semester 3

Credit Value

- |                                    |    |
|------------------------------------|----|
| • Research Project                 | 30 |
| • Organizational Behavior          | 15 |
| • Understanding and Leading Change | 15 |

## Semester 4

Credit Value

- |                                       |    |
|---------------------------------------|----|
| • Global Business Environment         | 15 |
| • Principles of Operations Management | 15 |
| • Business Strategy                   | 15 |
| • Planning for Growth                 | 15 |



**Professional courses developed collaboratively with subject experts**

- ❖ Pearson BTEC Higher National Diploma is designed to meet the needs of a changing market.
- ❖ The curriculum provides a clear line of sight to employment, depending on which specialist areas students complete.



## YOUR PROGRESSION at BIC



## Entry Requirements and Admissions

For students who have recently been in education, the entry profile is likely to include one of the following:

- A BTEC Level 3 qualification in Business
- GCE Advanced Level profile that demonstrates strong performance in a relevant subject or adequate performance in more than one GCE subject.
- Other related Level 3 qualifications
- Access to Higher Education Diploma from an approved further education institution relevant work experience, or
- An international equivalent to the above qualifications.

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